Sumitomo Metals FY 2009 Performance (ended March 31, 2010)

Abull 58' 5010 (ended March 31, 2010)

This presentation contains certain forward-looking statements. The Company has tried, whenever possible, to identify these forward-looking statements using words such as "anticipated", "believes", "estimates", "forecasts", "expects", "plans", "intends", "targets" and similar expressions. Similarly, statements herein that describe the Company's business strategy, outlook, objectives, plans, intentions or goals are also forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which could cause the Company's actual results, performance or achievements to differ from those expressed in, or implied by, such statements. These risks and uncertainties may include, but are not limited to: the Company's ability to successfully implement its strategies to restructure the steel business and reinforce its financial structure; the effects of and changes in Japanese and worldwide general economic conditions and in the steel industry in particular, including the severity of any economic slowdown, technological and other changes affecting the manufacture of and demand for the Sumitomo Metals Group's products, changes in Japan's and other countries' laws and regulations, including with regard to taxation, and other risks and uncertainties set forth in subsequent press releases and in the Sumitomo Metals Group's public filings. These statements reflect the Company's current beliefs and are based upon information currently available to it. Be advised that developments subsequent to this presentation are likely to cause these statements to become outdated with the passage of time. The Company disclaims any intent or obligation to update these forward-looking statements.

All output figures in this presentation are metric tons.

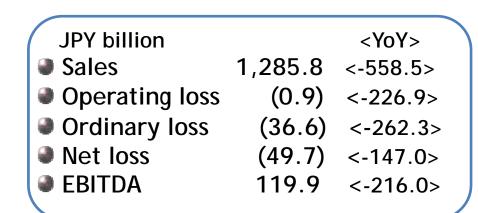
All output figures of "crude steel", "steel sales volume" and "average price of steel product" are including Sumitomo Metals (Kokura), Sumitomo Metals (Naoetsu) and Sumikin Iron & Steel Corporation.

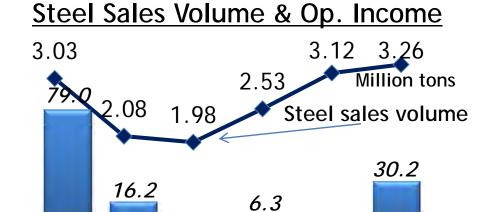
EBITDA= Operating income + Depreciation of property, plant and equipment

(3.1) JPY billion

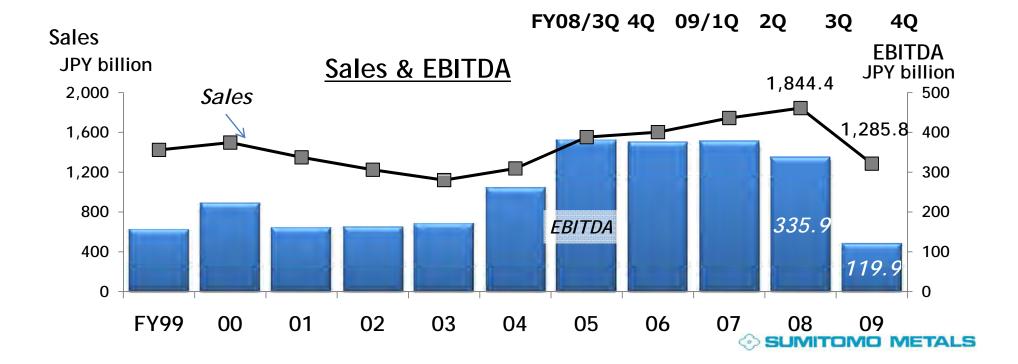
Op. Income

## **FY09 Consolidated Results Highlights**





(34.5)



### **FY10 Forecast & Our Strategy**

JPY billion

Operating income 90

Ordinary income 80

Net income

EBITDA 220

- Price negotiation still in progress for raw materials and steel products.
- FY10 forecast= (FY09/4Q profit)+(Improvement)-(Risk factors)

Soaring raw materials prices and transition of pricing system (Annual bench mark -> Quarterly basis)



-Aim to raise steel prices in accordance with raw materials

Sound balance sheet capable to cope with higher volatility of steel market

- Further cost reduction

- CAPEX had peaked. Depreciation will be close to CAPEX.

"Accelerating distinctiveness" "Adding strength to strength"

-Smooth start-up of VSB (Seamless pipe mill in Brazil) [Profit contribution from FY11]

-Advancement of growth projects in India and Vietnam etc.

-Accelerate distinctiveness by concentrating our resources in areas of strength such as SG tube for nuclear power plants.

## FY2009 Results

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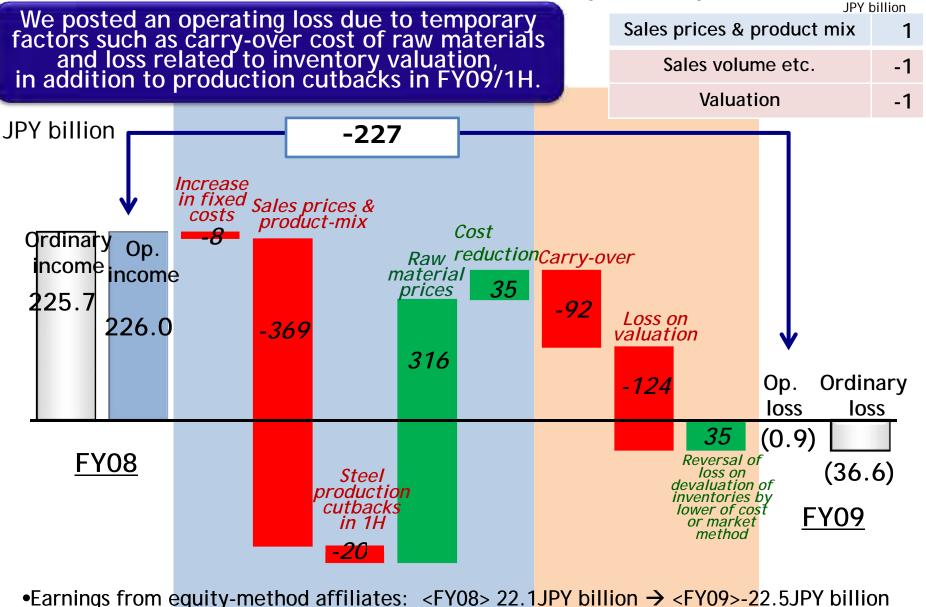
#### Overview of Consolidated Results for FY09

IDV billion	E)/00						l som a ma	EV00	Cha	nge
JPY billion	FY08	1Q	2Q	3Q	[*Feb.3]	4Q	[*Feb.3]	FY09	YoY	QoQ
Sales	1,844.4	290.4	308.2	326.0	[365.2]	361.0	[1,290.0]	1,285.8	-558.5	35.0
Op. income(loss)	226.0	(34.5)	6.3	(3.1)	[31.1]	30.2	[ 0]	(0.9)	-226.9	33.3
Ordinary income(loss)	225.7	(41.6)	(5.9)	(11.0)	[13.6]	22.0	[(45.0 <b>)</b> ]	(36.6)	-262.3	33.0
Extraordinary income (loss)	(31.2)	-	(3.1)	-	[ -]	-	[(3.1)]	(3.1)	28.1	-
Income taxes and minority interest	(97.1)	9.2	(5.2)	0.2	[(6.1)]	(14.3)	[(1.8)]	(10.0)	87.1	-14.5
Net income	97.3	(32.3)	(14.3)	(10.7)	[ 7.4]	7.7	[(50.0 <b>)</b> ]	(49.7)	-147.0	18.5
EPS (JPY)	20.98	-6.98	-3.09	-2.33	[1.61]	1.66	[-10.79]	-10.74	-31.72	3.99
EBITDA	335.9	-8.6	36.7	28.6	[67.1]	63.0	[124.0]	119.9	-216.0	34.3
FOREX rate (JPY/USD)	101	97	94	90	[90]	91	[93]	93	-8	1

<sup>\*</sup> Feb.3: Forecast as of Feb. 3, 2010

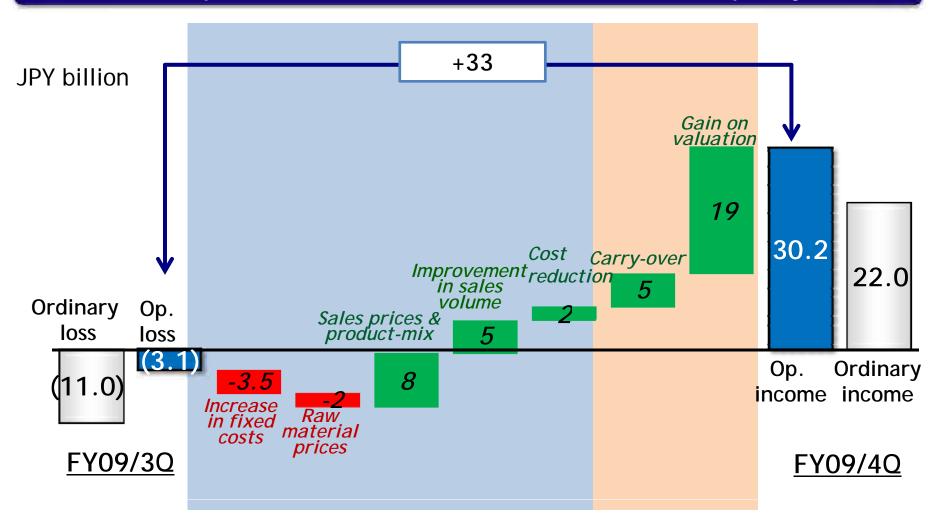
#### Change in Consolidated Operating Income (FY08 → FY09)

Change from our guidance as of Feb. 3, 2010



## Change in Consolidated Operating Income (FY09/3Q → FY09/4Q)

We returned to black and posted an operating income of 30.2 JPY billion as a result of improvement in sales volume and absence of temporary loss.



•Earnings from equity-method affiliates: <FY09/3Q> -4.3JPY billion → <FY09/4Q>-6.4JPY billion

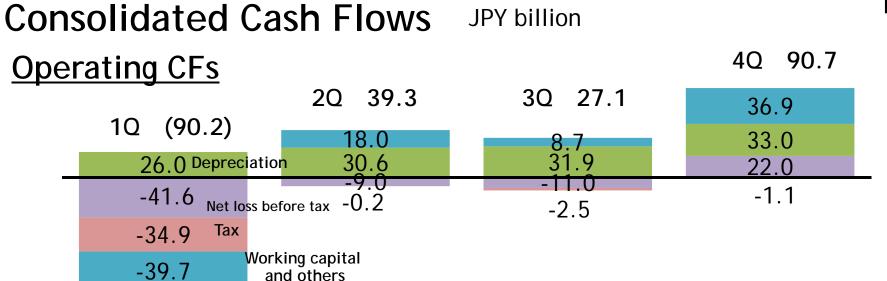
#### Consolidated Sales & Op. Income by Internal Company

JPY I	billion	FY08	10	20	3Q	4Q	[*Feb. 3]	FY09	YoY
	heet, plate uctural steel	700.1	98.9	124.4	133.8	141.3	[500]	498.5	-201.6
Pipe	e & tube	716.9	122.8	107.8	113.0	129.1	[475]	472.9	-244.0
	lway & omotive	105.4	19.8	21.1	20.9	24.6	[85]	86.6	-18.8
K	okura	148.0	20.7	20.7	28.8	31.2	[100]	101.6	-46.3
Naoetsu	and others	70.1	11.0	10.1	11.3	13.4	[50]	46.0	-24.0
Total ste	eel segment	1,740.7	273.3	284.3	308.1	339.9	[1,210]	1,205.8	-534.9
Otl	hers	103.6	17.1	23.8	17.8	21.1	[80]	79.9	-23.6
Tota	l sales	1,844.4	290.4	308.2	326.0	361.0	[1,290]	1,285.8	-558.5
Op. Incor	ne (loss) by	Internal C	ompany (A	Approx.)					•
	t, plate and Iral steel	95	(33)	19	(5)	15	[0]	(4)	-99
Pipe &	Pipe &tube	101	8	5	(3)	6	F/F\7	16	-85
tube	Slabs	6	(11)	(6)	(3)	0	[(5)]	(20)	-26
Kol	kura	2	0	(13)	4	2	[(8)]	(7)	-9
Total ste	eel segment	230.8	(34.4)	4.8	(5.3)	27.2	[(5)]	(7.6)	-238.4
0	thers	(4.7)	(0.1)	1.4	2.2	2.9	[5]	6.6	11.4
Total Op	o. income	226.0	(34.5)	6.3	(3.1)	30.2	[0]	(0.9)	-226.9

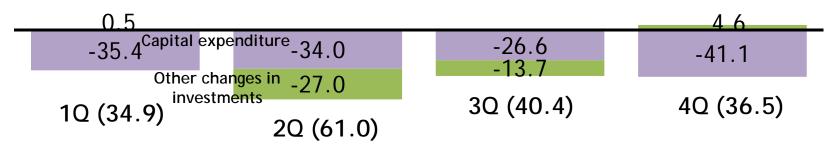
<sup>\*</sup> Feb.3: Forecast as of Feb. 3, 2010

#### **Consolidated Balance Sheets**

		C	)9		10		Change
JPY billion	3E	6E	9E	12E	3E	%	vs. 09/3E
[Assets]							
Current assets	737.3	692.1	639.4	652.9	606.4	-17.8	-130.9
Fixed assets	1,715.1	1,752.1	1,772.5	1,795.4	1,797.2	4.8	82.0
Total assets	2,452.5	2,444.2	2,412.0	2,448.3	2,403.6	-2.0	-48.8
[Liabilities and Sha	reholders	Equity]					
Current liabilities	743.9	694.5	597.1	678.4	639.3	-14.1	-104.6
Long-term liabilities	804.1	858.4	940.8	911.9	885.1	10.1	80.9
Net assets	904.3	891.2	874.0	857.9	879.2	-2.8	-25.1
Debt	990.0	1,127.8	1,148.7	1,177.4	1,138.3	15.0	148.3



#### **Investing CFs**



,	JPY billion	09/3E	09/6E	09/9E	09/12E	10/3E
	Debt	990.0	1,127.8	1,148.7	1,177.4	1,138.3
	Cash and equivalents	42.9	38.1	21.0	22.6	26.2
	Net debt	947.0	1,089.6	1,127.6	1,154.7	1,112.1

## FY2010 Forecast

LIZUIU FUIECASU

#### Overview of Consolidated Business Forecast for FY10

- The transition from annual to quarterly pricing system is inevitable.
   We aim at Op. income of 90 JPY billion through:

   negotiation for products prices hike and
   cost reduction & other improvements.

						FY10	
JPY billion	10	<b>2</b> Q	3Q	<b>4</b> Q	FY09	forecast Approx.	YoY
Op. income (loss)	(34.5)	6.3	(3.1)	30.2	(0.9)	90	91
Ordinary income(loss)	(41.6)	(5.9)	(11.0)	22.0	(36.6)	80	117
Extraordinary income (loss)	-	(3.1)	-	-	(3.1)	-	3
Net income (loss)	(32.3)	(14.3)	(10.7)	7.7	(49.7)	50	100
EPS (JPY)	-6.98	-3.09	-2.33	1.66	-10.74	10.79	21.53
FOREX rate (JPY/USD)	97	94	90	91	93	90	-3
Debt (JPY billion)	1,127.8	1,148.7	1,177.4	1,138.3	1,138.3	1,100	-38
D/E ratio	1.39	1.39	1.46	1.37	1.37	1.29	-0.08

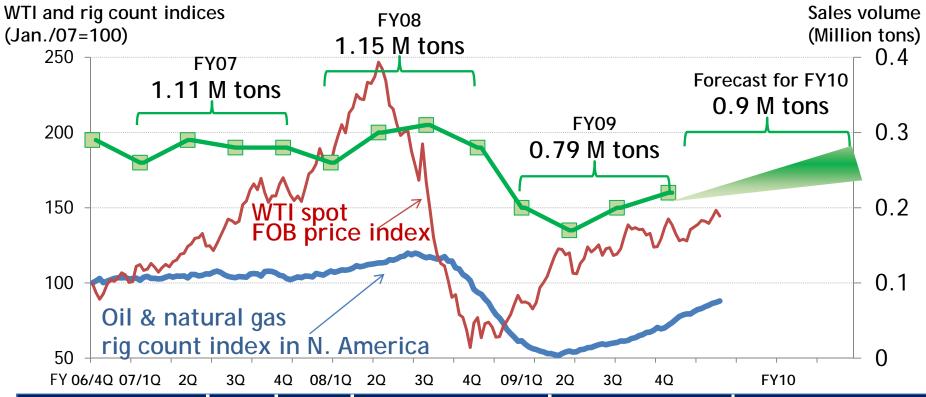
#### **Production & Prices**

- We expect:
  - \* Domestic demand to be firm, though FY10/1H will be less due to seasonal adjustment.
  - \* Export to remain strong, mainly for Asia.
- Sales volume of seamless pipe is expected to pick up in FY10/2H.
  - → Steel sales volume & crude steel production are expected to surpass their peaks of FY07.

					5*5-1- 27	/ FY09	411	211	FY10	V-V
		3Q	4Q	1H	[*Feb.3]	F Y U 9	1H forecast Approx.	2H forecast Approx.	forecast Approx.	YoY
Crude steel production (		3.26	3.32	6.58	[11.70]	11.65	6.80	6.90	13.70	2.05
Steel sales	volume (million tons)	3.12	3.26	6.38	[10.93]	10.89	6.21	6.36	12.57	1.68
Seamless pi volume	ipe sales million tons)	0.20	0.23	0.42	[0.78]	0.79			0.90	0.11
Ave. price	Domestic	86.9	89.8	88.4	[93]	93.3	FY09	Excess r	eceipts o	f
of steel	LAPOIT		78.2	74.5	[82]	82.4	USD 0.7 billion			
(000JPY/ton)	product Total	79.0	84.3	81.7	[88]	88.0	FY10 FOREX: 90 JPY/USD			

<sup>\*</sup> Feb.3: Forecast as of Feb. 3, 2010

### Outlook of Seamless Pipe Sales Volume

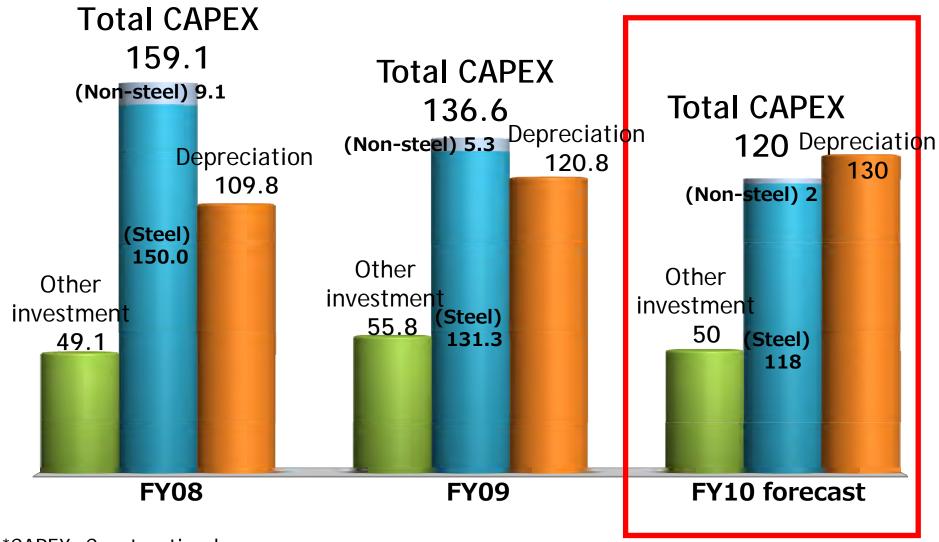


Rig count	08 Avg.	09 Avg.	Recent peak Recent bottom		Th	e latest		
US	1,879	1,089	<100>	(Sep./08) 2,031	<43>	(Jun./09) 876	<73>	(Apr.16/10) 1,491
Deep well (>=15,000ft)	283	249	<100>	(Oct./08) 321	<66>	(Jun./09) 211	<113>	(Mar./10) 362
 International except N. America, Russia and China)	1,079	997	<100>	(Sep./08) 1,108	<85>	(Aug./09) 947	<97>	(Mar./10) 1,074

Source: Baker Hughes and Smith international

## Capital and Dividend Policy

- Capital policy
- Sumitomo Metals intends to maximize corporate value by delivering sustained growth that balances quality and scale.
- Cash generated from operations will be used for investments that raise corporate value.
- Criteria for investments include whether they may accelerate distinctiveness of our group, and whether their returns could exceed the cost of capital, and thereby help raise our value.
- We will return profits to shareholders through stable payment of dividends.
  - Financial target
- Our medium-term target for financial leverage is a D/E ratio of below one.
  - Dividend forecast in FY09
- 5.0 JPY/share (Interim 2.5 JPY/share, Year-end 2.5 JPY/share)
  - Dividend forecast in FY10
- 5.0 JPY/share (Interim 2.5 JPY/share, Year-end 2.5 JPY/share)



\*CAPEX: Construction-base

\*Other investment: Cash paid-base



**CAPEX Plan and Overseas Business Investment Update** 

Schedule	e for starting operation		JPY billion	FY09	FY10	FY11	FY12	FY13	FY14
CAPEX		•					:	:	:
Pipe &	Renewal of upstream processes (Wakayama) -New No.1 BF + environmental protection -New No.2 BF + reinforcement of C	С	160 · 115 .	<b>&gt;</b> Jul. 09			->	2H 12	
Tube	Increasing capacity for ultra high strength line pipes		10			Mar. 1			
	Increasing capacity for SG tubes for nuclear power plants		14					Apr. 1	3
Others	Steelmaking process innovations (Ko	kura)	27		<b>O</b> C	t 10			
Other i	nvestment (J/V: Joint Venture	total a	amou	nt)			i	i	·
	Steel sheet J/V in Vietnam (CSVC)	11	5 •			<b></b>	12		
Sheet & Plate	Bhushan Steel in India Orissa PJ West Bengal PJ	Techr assista Feasib stud	ance						
Pipe &	Integrated steel works with Seamless pipe mill J/V in Brazil (VSB)	20	0		<b>&gt;</b> A	utumn in	10		
Tube	Strengthening cooperative relationship with Vallourec Strengthening premium joint business	11. 8	_	Purchase of Feb. 02					
Railway & Auto.	Forged crankshaft business J/V in India (SMAC)	1			• Apr. 10				

# Supplement

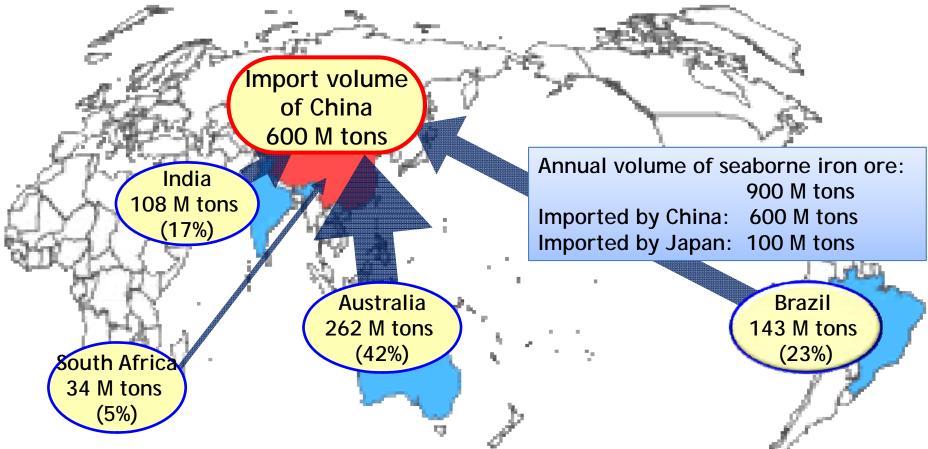
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## Iron Ore Pricing Method by Index

C&F price at China <Plattz Fe:62% (\*1) >+VIU(\*2) - freight cost = FOB price for each mine

(\*1) C&F price at Qingdao port in North China

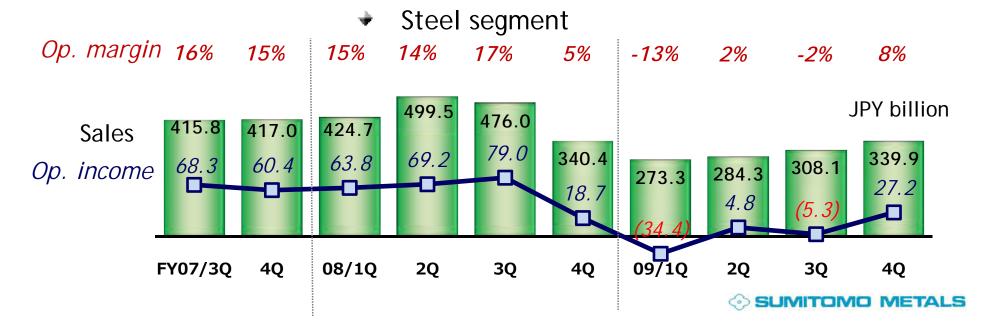
(\*2) VIU: Value in Use (an assessed market value for Fe content differential % from Fe standard:62%)



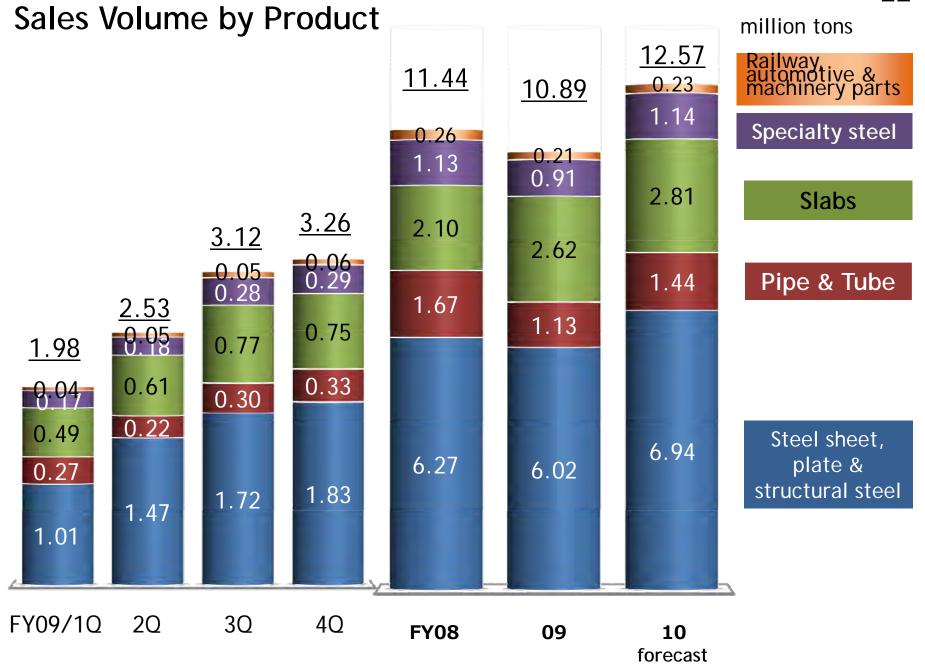
Source: 2009 China Monthly Exports & Imports

Consolidated Sales and Operating Income by Business Segment 21

JPY billion	07/3Q	4Q	08/1Q	20	3Q	4Q	09/1Q	<b>2</b> Q	3Q	4Q
Steel	415.8	417.0	424.7	499.5	476.0	340.4	273.3	284.3	308.1	339.9
Engineering	3.2	5.0	2.1	3.0	2.3	4.1				
Electronics	16.9	14.3	15.9	13.6	9.5	6.2				
Others	10.9	13.3	9.3	12.8	13.2	11.0	17.1	23.8	17.8	21.1
Sales	446.9	449.8	452.2	529.0	501.2	361.8	290.4	308.2	326.0	361.0
Steel	68.3	60.4	63.8	69.2	79.0	18.7	(34.4)	4.8	(5.3)	27.2
Engineering	0.0	0.3	(0.1)	(0.3)	0.0	0.2				
Electronics	0.0	(0.2)	0.1	(0.3)	(0.9)	(3.4)				
Others	1.5	2.0	(1.6)	0.0	0.9	0.7	(0.1)	1.4	2.2	2.9
Op. income (loss)	69.9	62.7	62.1	68.6	79.0	16.2	(34.5)	6.3	(3.1)	30.2



SUMITOMO METALS



## **Temporary Factors**

	JPY billion	1H	2H	FY08	10	<b>2</b> Q	3Q	4Q	[*Feb.3]	FY09	YoY
	Carry-over	50	0	50	(29)	(8)	(5)	0	[(42)]	(42)	-92
	Gain (loss) on inventory valuation	61	(5)	56	(53)	(15)	(16)	(4)	[(87)]	(88)	
	Allocation of cost variance	(18)	6	(12)	44	(11)	(16)	(9)	[8]	8	
	Total gain (loss) on inventory valuation	43	1	44	(9)	(26)	(32)	(13)	[(79)]	(80)	-124
	Reversal	0	3	0	20	45	27	16	[20]	20	
	Devaluation	(3)	(20)	(20)	(45)	(27)	(16)	(5)	[(5)]	(5)	
	Net devaluation of inventories by lower of cost or market method	(3)	(17)	(20)	(25)	18	11	11	[15]	15	35
To	otal (Approx.)	90	(16)	74	(63)	(16)	(26)	(2)	[(106)]	(107)	-181

<sup>\*</sup> Feb.3: Forecast as of Feb. 3, 2010

#### Overview of Non-consolidated Business Results for FY09

JPY billion	FY08	1Q	2Q	3Q	4Q	(*Feb.3)	FY09	YoY
Sales	1246.0	196.7	199.2	206.2	228.1	[820]	830.4	-415.5
Op. income (loss)	187.6	(20.8)	24.9	(7.1)	22.4	[20]	19.5	-168.0
Ordinary income(loss)	191.1	(17.3)	22.5	(11.4)	24.7	[10]	18.4	-172.6
Extraordinary income (loss)	(36.2)	_	(3.1)	-	(18.8)	[(3.1)]	(21.9)	14.2
Income taxes and minority interest	(64.1)	9.2	(10.3)	4.1	(9.2)	[(1.8)]	(6.1)	58.0
Net income (loss)	90.7	(8.0)	9.0	(7.2)	(3.3)	[5]	(9.6)	-100.3

<sup>\*</sup> Feb.3: Forecast as of Feb. 3, 2010

### **Extraordinary Loss**

		Conso	lidated		Non-consolidated				
JPY billion		2H FY09 111		2H		FY09			
	1H	3Q	40	F109	1H	3Q	4Q	F 1 0 9	
Loss on change in equity	*1 (1.5)	-	-	(1.5)	-	-	-	-	
Restructuring loss	*2 (1.5)	-	-	(1.5)	*3 (1.0)	-	-	(1.0)	
Loss on valuation of affiliates' stocks	-	-	-	-	*4 (2.1)	-	* <i>4</i> (18.8)	(20.9)	
Extraordinary loss	(3.1)	-	-	(3.1)	(3.1)	-	(18.8)	(21.9)	

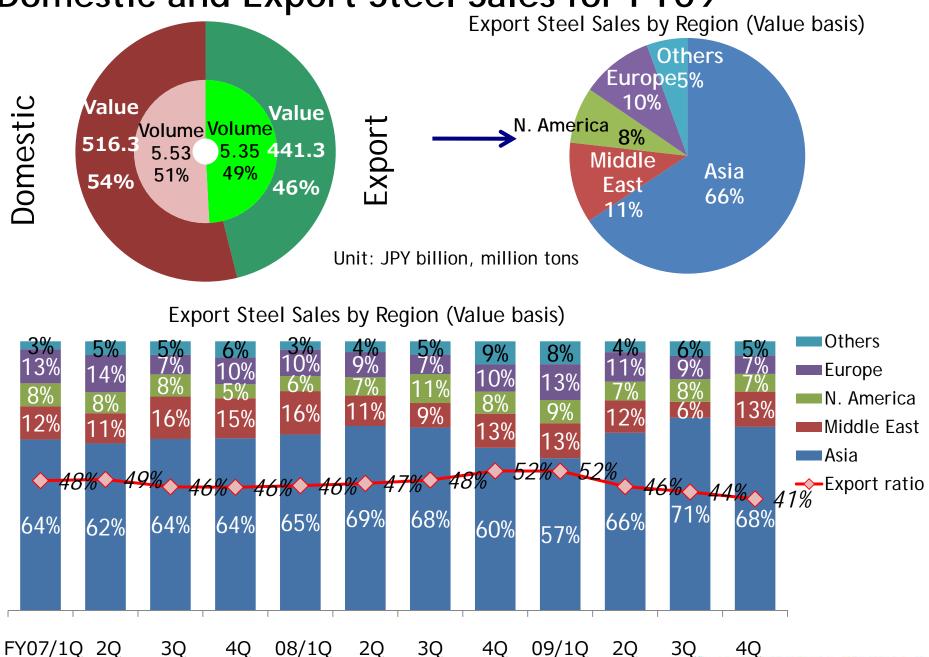
#### [Consolidated]

- \*1 Loss on change in equity: Loss on transfer of an affiliate's stocks due to the integration of the arc-welded stainless steel pipe and tube businesses
- \*2 Restructuring loss: Loss due to the restructuring of Sumitomo Metal Micro Devices, Inc. [Non-consolidated]
- \*3 Restructuring loss: Loss due to the restructuring of Sumitomo Metal Micro Devices, Inc.
- \*4 Loss on valuation of affiliates' stocks:

FY09/1H electronics business related affiliates

FY09/2H East Asia United Steel Corporation

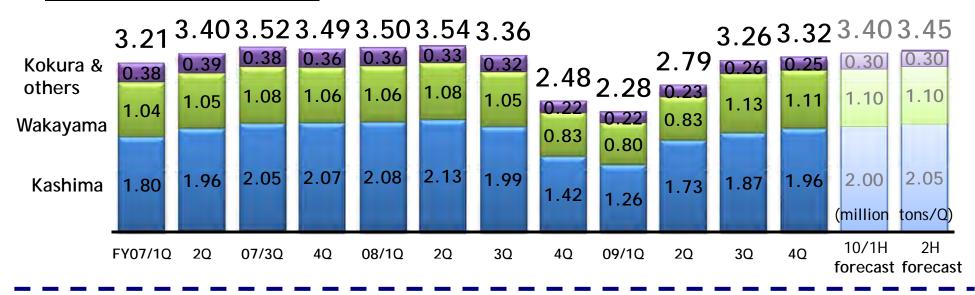
Domestic and Export Steel Sales for FY09



### Reference (1)

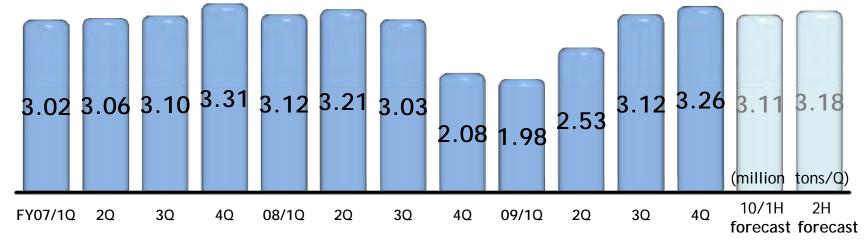
#### **Crude Steel Production**

(million tons)

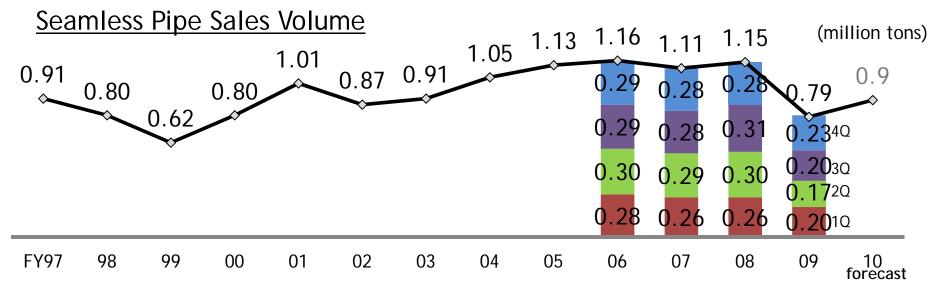


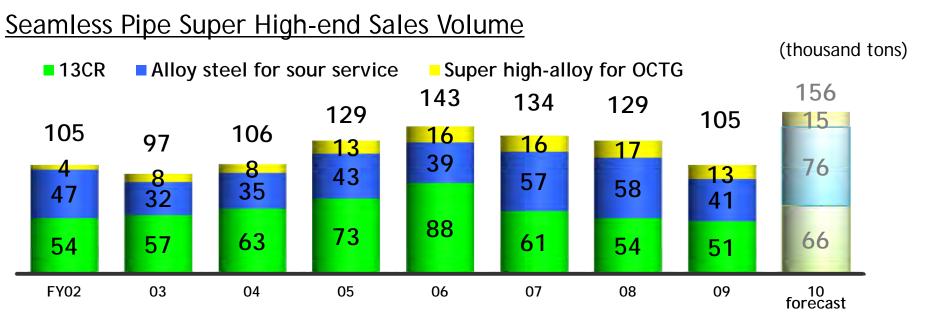


(million tons)



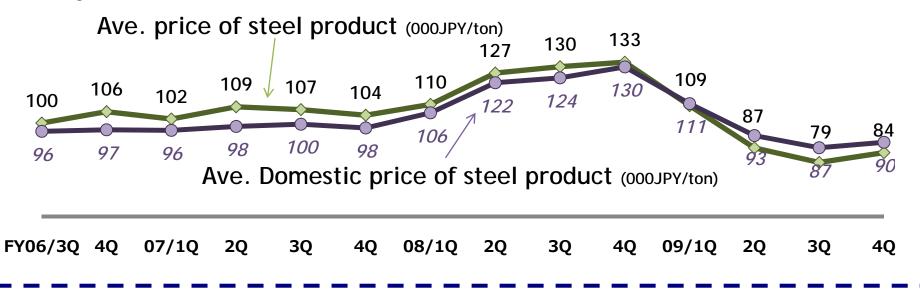
## Reference (2)



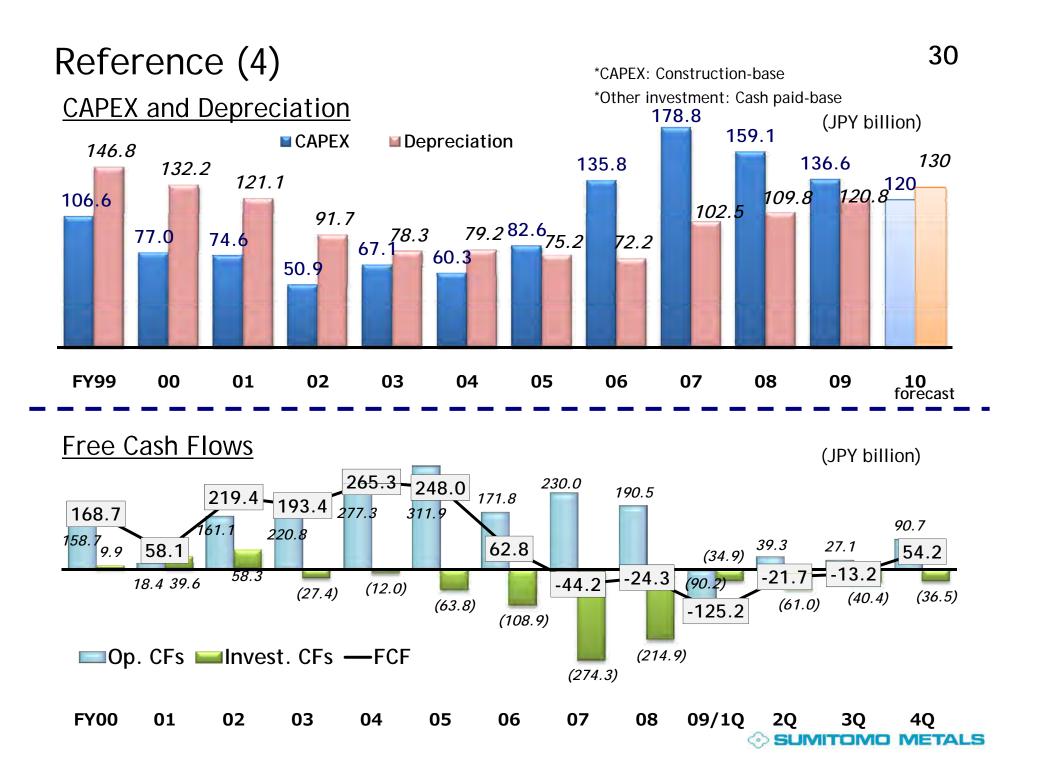


## Reference (3)

#### Average Price of Steel Products & FOREX Rate







Deliver sustained growth in corporate value by emphasizing quality



Become a company trusted by all stakeholders