# The Third Quarter of FY2006 Results (ending March 31, 2007)

January 31, 2007



#### **Forward-looking Statement**

This presentation contains certain forward-looking statements. The Company has tried, whenever possible, to identify these forward-looking statements using words such as "anticipated,""believes,""estimates,""expects,""plans,""intends,""targets," and similar expressions. Similarly, statements herein that describe the Company's business strategy, outlook, objectives, plans, intentions or goals are also forwardlooking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which could cause the Company's actual results, performance or achievements to differ from those expressed in, or implied by, such statements. These risks and uncertainties may include, but are not limited to: the Company's ability to successfully implement its strategies to restructure the steel business and reinforce its financial structure; the effects of and changes in Japanese and worldwide general economic conditions and in the steel industry in particular, including the severity of any economic slowdown, technological and other changes affecting the manufacture of and demand for the Sumitomo Metals Group's products, changes in Japan's and other countries' laws and regulations, including with regard to taxation, and other risks and uncertainties set forth in subsequent press releases and in the Sumitomo Metals Group's public filings. These statements reflect the Company's current beliefs and are based upon information currently available to it. Be advised that developments subsequent to this presentation are likely to cause these statements to become outdated with the passage of time. The Company disclaims any intent or obligation to update these forward-looking statements.



# Contents

I. The Third Quarter of FY2006 ResultsII. FY2006 Targets



# I. The Third Quarter of FY2006 Results



#### **Overview of Consolidated Results for FY06/3Q**

#### **Profit and Loss Statement**

- Rising raw materials costs for nickel, zinc and other materials were offset by higher sales prices and improvements in the product mix, elevating operating profit from ¥72.6bn in 2Q to ¥78.0bn in 3Q.
- The disappearance of temporary factors at SUMCO, which added ¥9.0bn to profits in 2Q, caused earnings from equity-method affiliates to decline.

#### **Balance Sheet**

 The debt increased from ¥667.7bn at the end of Sep '06 to ¥741.6bn at the end of Dec '06, due to capital investments aimed at accelerating distinctiveness of Sumitomo Metals, and a ¥70.0bn share repurchase.



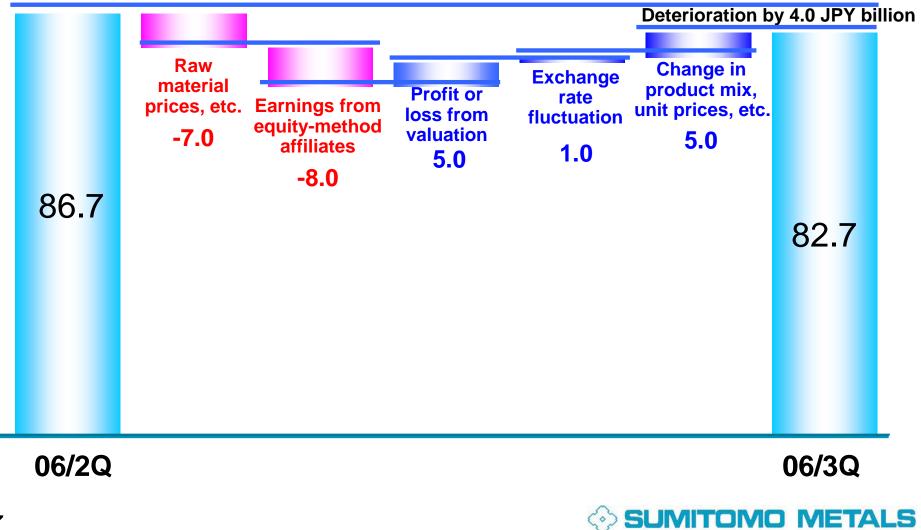
#### **Overview of Consolidated Results for FY06/3Q**

		FY06	Change FY06/2Q - FY06/3Q	YTD Total (Apr-Dec)	
	1Q	2Q	3Q		
	JPY billion	JPY billion	JPY billion	JPY billion	JPY billion
Sales	373.0	395.1	400.6	5.5	1,168.8
Operating profit	62.5	72.6	78.0	5.4	213.1
Recurring profit	69.2	86.7	82.7	-4.0	238.7
Non-recurring profit (loss)	(3.5)	(1.1)	3.6	4.7	(1.0)
Corporate taxes and minority interests	(24.0)	(27.4)	(30.2)	-2.7	(81.7)
Net income	41.5	58.2	56.1	-2.0	155.9
Net income per share (JPY)	8.66	12.12	11.97	-0.16	32.72
Exchange rate (JPY/USD)	114	116	118	+2	



#### Change in Consolidated Recurring Profit (FY06/2Q - FY06/3Q)

**JPY billion** 

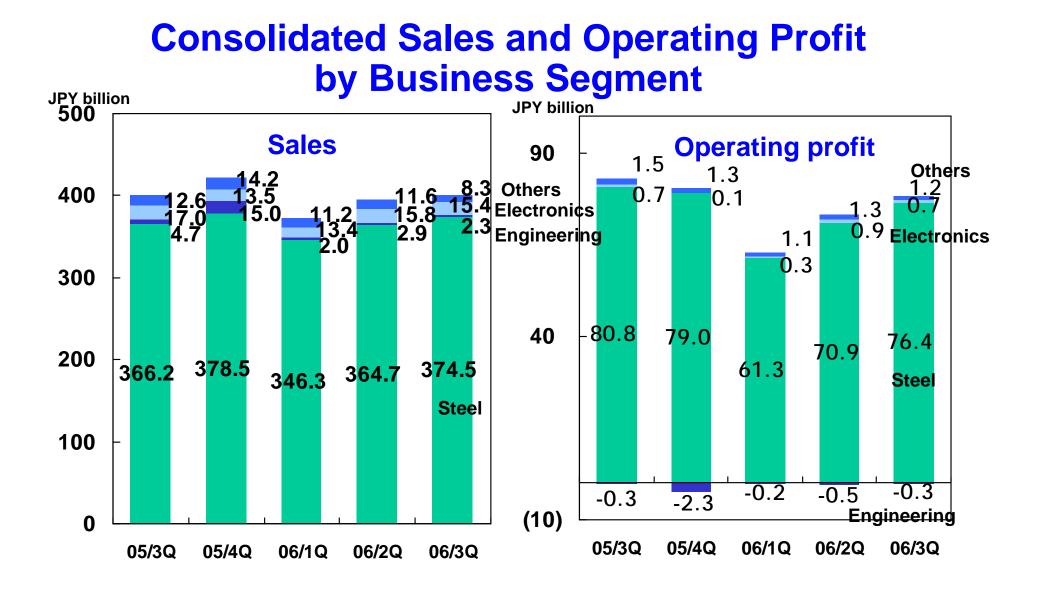


# Consolidated Balance Sheet Conditions in FY06/3Q

	2006					
	End Mar	End Jun	End Sep	End Dec		
[Assets]	JPY billion	JPY billion	JPY billion	JPY billion		
Current assets	675.2	644.6	665.5	683.4		
Property, plant and equipment	1,009.4	1,012.8	1,016.7	1,021.1		
Intangibles	6.2	5.9	5.6	5.2		
Investments and other assets	422.4	409.5	432.4	508.5		
Total assets	2,113.3	2,073.0	2,120.3	2,218.4		
[Liabilities and Shareholders Equ	uity]					
Current liabilities	862.9	811.4	805.2	860.3		
Long-term liabilities	488.2	492.1	485.5	533.7		
Netassets (*)	762.1	769.4	829.5	824.3		
Daht	070 7	704 5	007 7	744.0		
Debt	679.7	724.5	667.7	741.6		

\* The figure as of Mar 2006 reflects shareholders' equity + minority interests

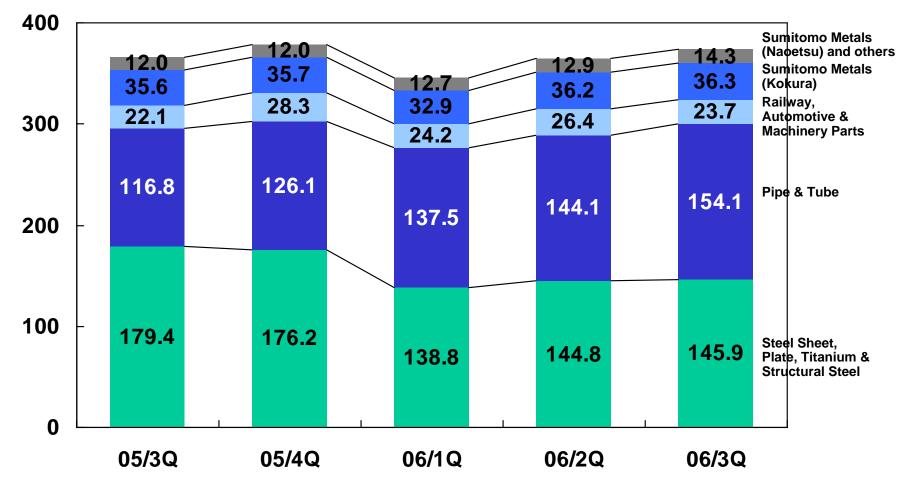






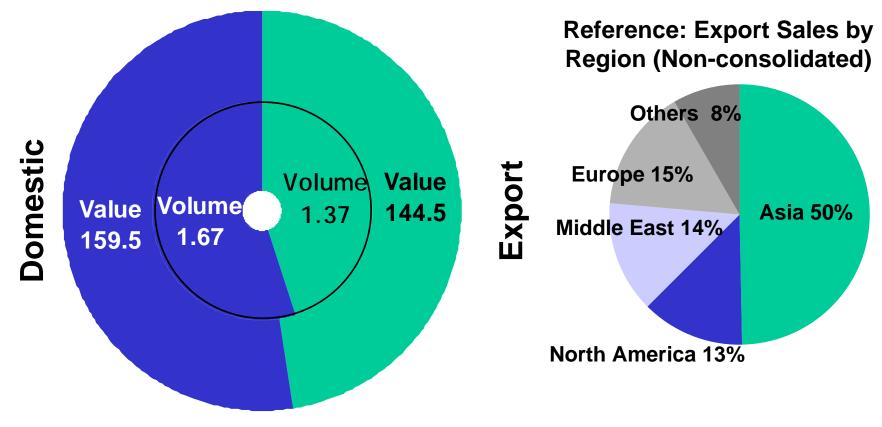
#### **Consolidated Steel Sales by Internal Company**

JPY billion





#### **Domestic and Export Steel Sales for FY06/3Q**



Unit: JPY billion, million tons (\*)

\*Including Sumitomo Metals (Kokura), Sumitomo Metals (Naoetsu) and Sumikin Iron & Steel Corporation



# II. FY2006 Targets



#### Overview of Consolidated Business Targets for FY06

	FY05	FY06 T	atgets		Change	
	1105	1H	2H Tatgets	Total	FY05-FY06	
[] Targets as of Oct. 31	JPY billion	JPY billion	JPY billion approx.	JPY billion approx.	JPY billion approx.	
Sales	1552.7	768.2	790	1560	7.3	
	1552.7	700.2	[790]	[1,560]	7.5	
Operating profit	305.8	135.1	145	280	-25.8	
Operating profit	505.0	155.1	[145]	[280]	-25.0	
Recurring profit	280.7	156.0	144	300	19.3	
Recurring pront	200.7	150.0	[144]	[300]	19.5	
Non-recurring profit	25.4	(4.6)	15	10	-15.4	
[loss]	25.4	(4.0)	[5]	[0]	-15.4	
Corporate taxes and	(84.9)	(64.6)	(59)	(110)	-25.1	
minority interests	(04.9)	(51.5)	[(59)]	[(110)]	-25.1	
Net income	221.2	99.7	100	200	-21.2	
	221.2	99.7	[90]	[190]	-21.2	



#### **FY06 Production & Shipment**

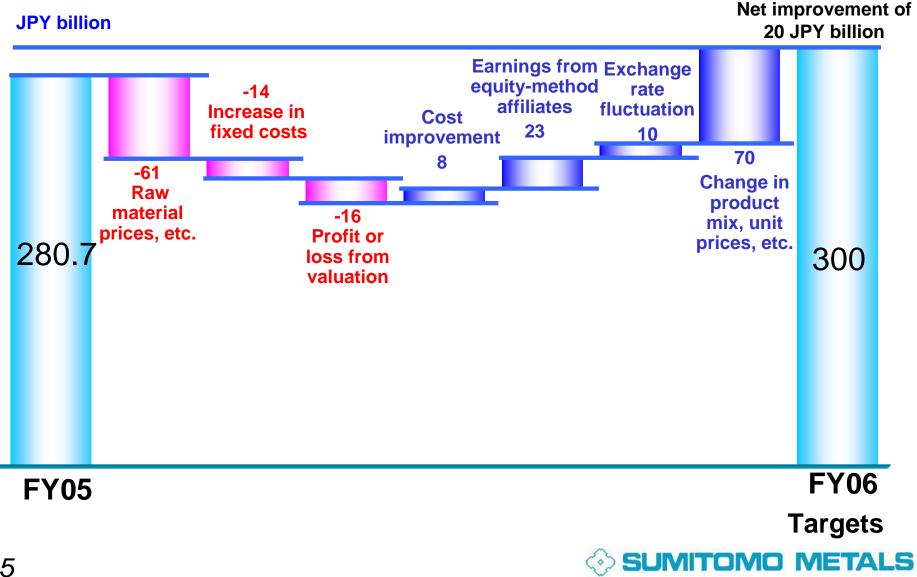
			FY 06 Targets						
		FY 05	1H			2H Targets		Total	Change FY05-FY06
			1Q	2Q	Total	3Q	Total	TOLAT	1105-1100
Exchange rate (JPY/USD)		113	114	116	115	118	116	116	3
Japan total crude steel production	(million tons)	113	29	29	58	30	59	117	4
Crude steel production of Sumitomo Metals	(million tons) (*)	13.31	3.29	3.38	6.67	3.34	6.67	13.34	0.03
Steel products sales volume of Sumitomo Metals	(million tons) (*)	11.95	2.93	3.08	6.01	3.04	6.14	12.15	0.20
Average price of Steel	Domestic	92.6	95.3	95.4	95.3	95.7	96	96	3
products of Sumitomo Metals	Export	95.0	95.8	101.1	98.4	105.5	103	101	6
(1,000JPY/ton) (*)	Total	93.7	95.5	97.9	96.7	100.1	100	99	5

\* Include Sumitomo Metals (Kokura), Sumitomo Metals (Naoetsu) and Sumikin Iron & Steel Corporation

Excess Receipts of USD approx. 1.5 USD billion/year

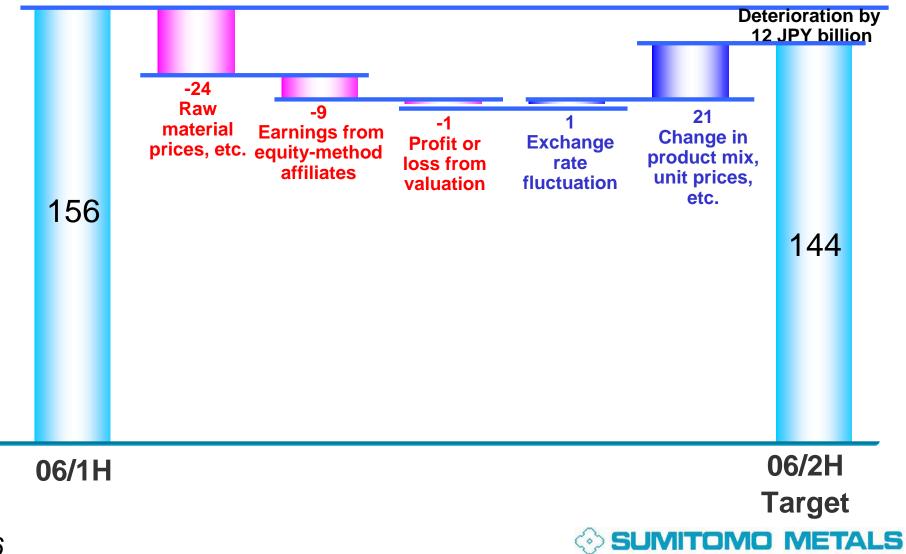


#### Change in Consolidated Recurring Profit (FY05 – FY06 Target)

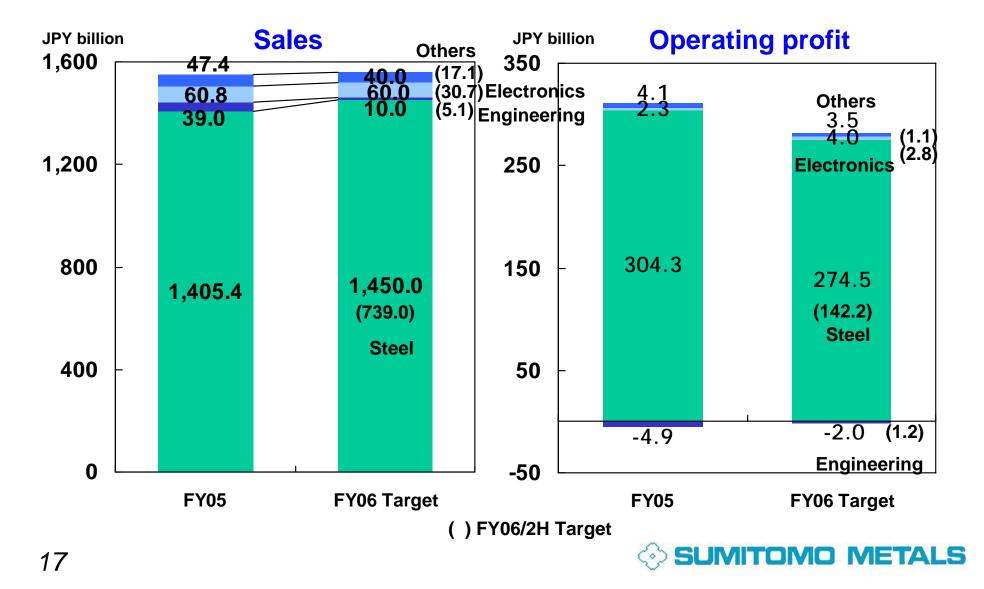


#### Change in Consolidated Recurring Profit (FY06/1H – FY06/2H Target)

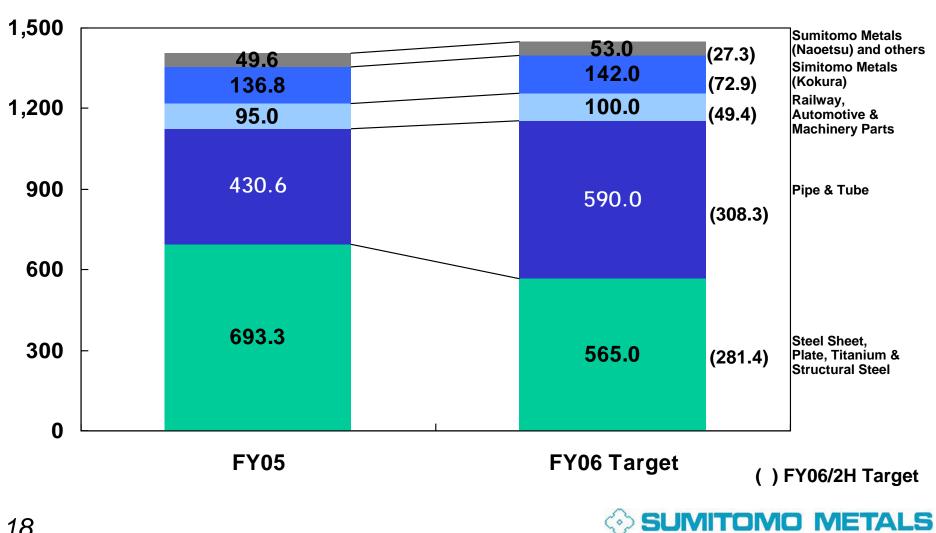
**JPY** billion



#### Consolidated Sales and Operating Profit Targets for FY06 by Business Segment



#### **Consolidated Steel Sales for FY06** by Internal Company



JPY billion

# (Supplement)



## Overview of Non-consolidated Business Targets for FY06

	FY 06 Targets						
	1H			2H Ta	Total		
	1Q	2Q	Total	3Q	Total	rotar	
	JPY billion	JPY billion	JPY billion	JPY billion	JPY billion approx.	JPY billion approx.	
Sales	238.9	256.2	495.1	256.6	500	1000	
Operating profit	55.7	60.4	116.1	56.5	109	225	
Recurring profit	65.4	61.9	127.3	55.3	98	225	
Non-recurring profit [loss]	(4.4)	(2.8)	(7.2)	(4.1)	(6)	(13)	
Corporate taxes etc. (including tax adjustments)	(18.7)	(24.0)	(42.8)	(22.0)	(39)	(82)	
Net income	42.2	35.0	77.3	29.1	53	130	
Exchange rate (JPY/USD)	114	116	115	118	116	116	



## Consolidated Capital Investment and Depreciation for FY06

JPY billion 150 Depreciation 13.0 Capital investment in Non-Steel business Capital investment in Steel business 100 6.0 128.0 50 76.6 75.2 75.0 0 **FY05 FY06** Target

SUMITOMO METALS

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#### Key Indicators of Consolidated Performance

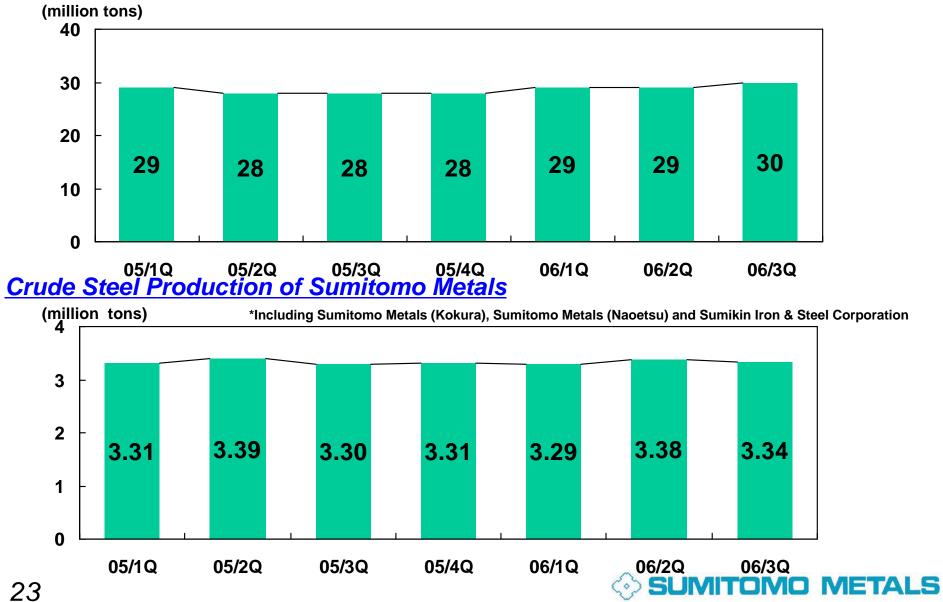
	FY04	FY05	5 FY06		FY08 Targets Medium-Term Business
			1H	Targets	Plan
ROA *	9.7%	14.5%	15.2%	14.5%	13%
ROE	25.8%	36.7%	26.5%	25.9%	
Equity ratio	25.1%	34.1%	37.1%	38%	45%
D/E ratio	1.8	0.94	0.85	0.87	0.6
Debt (JPY billion)	885.9	679.7	667.7	720	680
Total assets (JPY billion)	1923.1	2113.3	2120.3	2,190	2,380
Non-consolidated dividends per share (JPY) (Interim dividends)	5.0 (-) <sup>F</sup>	7.0 (2.5) <b>F</b>	(3.5)	7.0	

\* Return (Recurring profit before interest expense) on assets



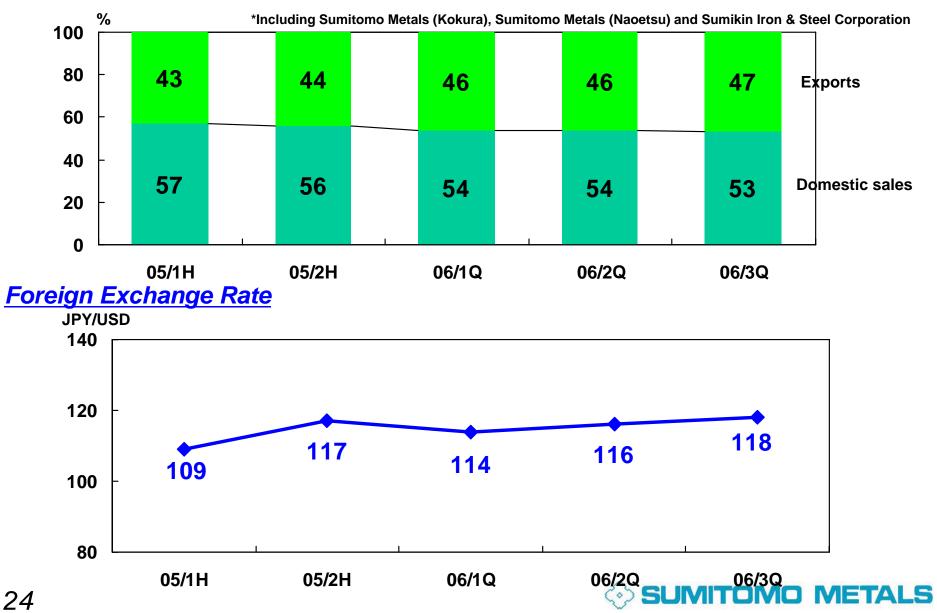
## **Reference (1)**

#### Japan Total Crude Steel Production



## Reference (2)

#### **Composition of Domestic and Export Steel Products Sales (value basis)**



## **Reference (3)**

#### **Steel Products Sales Volume of Sumitomo Metals**

